





SCHEDULE AT-A-GLANCE

MONDAY, SEPTEMBER 9TH		
5:30 PM-7:00 PM	OPENING RECEPTION	
TUESDAY, SEPTEMBER 10TH		
7:30 AM-8:30 AM	BREAKFAST	
8:45 AM-9:30 AM	GENERAL SESSION: Key Drivers of Performance at Machine Shops Steve Kline, Jr. , Gardner Intelligence	
9:30 AM-10:30 AM	PANEL DISCUSSION: A panel discussion with the 2019 Top Shops award winners: Straton Industries, Metalquest, Aceco Precision, SDP / SI David Cremin , Straton; Scott Volk , Metalquest; Robert Kuffner , SDP/SI; Sid Sullivan , Aceco Precision	
10:30 AM-11:00 AM	REFRESHMENT BREAK	
BUSINESS & HR TRACK:  MACHINING TECHNOLOGY TRACK: 		
11:00 AM-11:30 AM	Case Study for Successful Succession Planning Cheryl Larson , Colburn Manufacturing Company	Achieving a Virtuous Cycle of Advanced Technology and Cultural Transformation Tom Clark , INDEX; John Phillips , Phillips Precision Medcraft
11:30 AM-12:00 PM	How to Use Financing to Support & Enable Growth in a Manufacturing Business Chris Richardson & David Goose , Manufacturers Capital	Five Axis Machining Isn't Scary! Mike Cope , Hurco Companies, Inc.
12:00 PM-12:30 PM	Five Things I Missed When Buying A Machine Shop Jesse Schelitzche , Imagineering Machine Inc.	Tool Bending Moment: Are You Underutilizing Your Machine or Slowly Destroying It Mark Larson , Makino Inc.
12:30 PM-2:00 PM	LUNCH & EXHIBITS	
BUSINESS & HR TRACK:  MACHINING TECHNOLOGY TRACK: 		
2:00 PM-2:30 PM	People, Not Profit: How to Bring Out the Best in Your Team Aneesa Muthana , Pioneer Service Inc.	Automated 6th-side Machining Kirk O'Brien , RevZero, Inc.
2:30 PM-3:00 PM	Current Options in Effective Workforce Training Montez King , National Institute for Metalworking Skills (NIMS)	Cobotomation - DIY Process Automation at Vanamatic Adam Wiltsie , Vanamatic

3:00 PM-3:30 PM	Interactive Benchmarking Session: The Must Know Metrics that Will Predict the Failure or Success of Marketing Your Machine Shop James Soto , Industrial Strength Marketing	Real Stories of Digital Transformation that Apply to Any Shop Eric Fogg , MachineMetrics, Inc.
3:30 PM-4:00 PM	REFRESHMENT BREAK	
4:00 PM-4:30 PM	GENERAL SESSION: Additive Manufacturing Session with EOS Glynn Fletcher , EOS North America	
4:30 PM-5:15 PM	AWARDS CEREMONY: Top Shops Awards & Champagne Toast	
5:15 PM-6:30 PM	GRAND RECEPTION	
WEDNESDAY, SEPTEMBER 11TH		
7:30 AM-8:00 AM	BREAKFAST	
8:05 AM-8:45 AM	KEYNOTE: Artificial Intelligence in Machine Shops: Current Capabilities and Future Opportunities Dr. Jay Lee , CEAS - Mechanical Eng at University of Cincinnati	
8:45 AM-9:15 AM	GENERAL SESSION: The Seven Steps to Digitalize Your Manufacturing Floor Ron Pieper , VizProducts, TechSolve	
9:15 AM-9:45 AM	GENERAL SESSION: Automation Session with thyssenkrupp Bilstein Fabian Schmahl , thyssenkrupp Bilstein of America Inc.	
9:45 AM-10:15 AM	GENERAL SESSION: Next Generation Session: Workforce Development and Workplace Culture Hillary Coombs , Westminster Tool Inc.	
10:15 AM-10:45 AM	REFRESHMENT BREAK	
BUSINESS & HR TRACK:  MACHINING TECHNOLOGY TRACK: 		
10:45 AM-11:15 AM	Use Your Management System as a Sales Tool Paul Van Metre , ProShop ERP Chris Guidotti , East Branch Engineering and Mfg, Inc.	How To Take Advantage of Touch Probes Gisbert Ledvon , HEIDENHAIN Corp
11:15 AM-11:45 AM	How Doing Business with the Military Can Help Grow My Business Michael Freedman , Procurement Professionals, Inc.	Force: NC Program Feed Rate Optimization Mark Benedetti , CGTech
11:45 AM-12:15 PM	Costing is a Science, Pricing is an Art - The Overengineered Quote Jason Ray , Paperless Parts, Inc.	Machining Technology Session Mark Lilly , LillyWorks/ Northwood Industries
12:15 PM-12:45 PM	CLOSING KEYNOTE Kylan Hastreiter , Hastreiter Industries Inc.	

*Sessions are current as of August 8, 2019 and are subject to change.